

**A RESOLUTION  
BY TRANSPORTATION COMMITTEE**

**A RESOLUTION AUTHORIZING THE MAYOR TO AWARD AND EXECUTE CONCESSIONS AGREEMENT FC-5210 WITH COCA-COLA REFRESHMENTS USA, INC., TO PROVIDE VENDING CONCESSION SERVICES AT SEVENTEEN (17) SEPARATE VENDING CONCESSION LOCATIONS ON CONCOURSES T, A, B, C, D, E, F, THE ATRIUM, THE NORTH BAGGAGE CLAIM AREA, AND THE RENTAL CAR CENTER, TOTALING APPROXIMATELY 2,062 SQUARE FEET AT HARTSFIELD-JACKSON ATLANTA INTERNATIONAL AIRPORT; AND FOR OTHER PURPOSES.**

**WHEREAS**, the City of Atlanta (“City”) owns and operates Hartsfield-Jackson Atlanta International Airport (“Airport”); and

**WHEREAS**, the City issued Request for Proposals FC-5210 Vending Concession Services at the Airport and thereby solicited proposals for qualified concessionaires to provide vending services on concourses T, A, B, C, D, E, F, the Atrium, the North Baggage Claim Area, and the Rental Car Center; and

**WHEREAS**, based on a review by the Department of Aviation evaluation team, the Aviation General Manager and the Chief Procurement Officer have recommended that Concessions Agreement FC-5210 Vending Concession Services at the Airport be awarded to Coca-Cola Refreshments USA, Inc.

**NOW, THEREFORE BE IT RESOLVED BY THE COUNCIL OF THE CITY OF ATLANTA**, that the Mayor is authorized to award and execute a concessions agreement with Coca-Cola Refreshments USA, Inc.

**BE IT FURTHER RESOLVED**, that the agreement will have an initial term of seven (7) years, with a single option to renew for an additional three (3) years, to be exercised at the City’s sole discretion.

**BE IT FURTHER RESOLVED** that the City Attorney is directed to prepare an agreement for execution by the Mayor.

**BE IT FINALLY RESOLVED** that the agreement will not become binding on the City, and the City will incur no liability under it until it has been signed by the Mayor, attested to by the Municipal Clerk, approved as to form by the City Attorney and delivered to Coca-Cola Refreshments USA, Inc.

**Part II: Legislative White Paper:** (This portion of the Legislative Request Form will be shared with City Council members and staff)

**A. To be completed by Legislative Counsel:**

**Committee of Purview:**

**Caption:**

**Council Meeting Date:**

**Requesting Dept.:**

**FAC Confirmed by:**

**B. To be completed by the department:**

**1. Please provide a summary of the purpose of this legislation (Justification Statement).**

The purpose of this legislation is to authorize the award and execution of an agreement to provide Vending Concession Services throughout the concourses and the Maynard H. Jackson International Terminal at Hartsfield-Jackson Atlanta International Airport.

**2. Please provide background information regarding this legislation.**

The existing Vending Concessions Services Contract expires May 5, 2012. On February 6, 2012, the City issued Request for Proposals FC-5210 to procure a concessionaire to operate seventeen (17) separate vending concession locations on Concourses T, A, B, C, D, E, F, the Atrium North Baggage Claim Area, and the Rental Car Center, totaling approximately 2,062 square feet at Hartsfield-Jackson Atlanta International Airport.

Two (2) proposals were received from Coca-Cola Refreshments USA, Inc. ("Coca-Cola") and Gilly Vending ("Gilly"). Coca-Cola received 935 points and Gilly was not scored due to being deemed non-responsive by Finance because they did not provide 2009 and 2010 audited financial statements.

The Department of Procurement recommends Coca-Cola for the award of Request for Proposals FC-5210 Vending Concession Services at Hartsfield-Jackson Atlanta International Airport.

**3. If Applicable/Known:**

(a) **Contract Type (e.g. Professional Services, Construction Agreement, etc):** Concession Agreements

(b) **Source Selection:** Request for Proposals

- (c) **Bids/Proposals Due:** March 14, 2012
- (d) **Invitations Issued:** N/A
- (e) **Number of Bids:** N/A
- (f) **Proposals Received:** Two (2)
- (g) **Bidders/Proponents:** Coca-Cola Refreshments USA, Inc. and Gilly Vending
- (h) **Term of Contract:** 7 years with one (1) three (3) year option at the City's sole discretion

**4. Fund Account Center (Ex. Name and number):**

**Fund:** \_\_\_\_\_ **Account:** \_\_\_\_\_ **Center:** \_\_\_\_\_

**5. Source of Funds: Example: Local Assistance Grant**

**6. Fiscal Impact:**

**Example: This legislation will result in a reduction in the amount of \_\_\_\_\_ to Fund Account Center Number \_\_\_\_\_.**

**7. Method of Cost Recovery: Not Applicable**

**Examples:**

- a. **Revenues generated from the permits required under this legislation will be used to fund the personnel needed to carry out the permitting process.**
- b. **Money obtained from a local assistance grant will be used to cover the costs of this Summer Food Program.**

**This Legislative Request Form Was Prepared By: Deven M. Judd**

**To:** Adam L. Smith, Esq. CPPB, CPPO  
Chief Procurement Officer

**From:** Louis Miller 2012.04.12  
Aviation General Manager *Louis Miller* 15:44:05 -04'00'

**Date:** April 12, 2012

**Re:** FC-5210 Vending Concession Services  
(Soft Drinks/Bottled Water/Snacks)

The Department of Aviation has completed its evaluation of the Proposal in response to the above referenced project.

Based on our review and the positive recommendation of the Concessions Division, we recommend award of the subject project to the most responsive and responsible proponent, **Coca Cola Refreshments, USA.**

If any additional information is needed, please contact Philip Keller, Contracting Officer, at 404-382-2234.

cc: Roosevelt Council  
Paul Brown  
Deven Judd  
Justina Mann  
Erin Jenkins  
Anita Williams  
Girard Geeter  
Derek East





# CITY OF ATLANTA

Kasim Reed  
Mayor

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OFFICE OF CONTRACT COMPLIANCE  
Hubert Owens  
Director  
[howens@atlantaga.gov](mailto:howens@atlantaga.gov)

## MEMORANDUM

TO: Adam L. Smith Esq,  
Chief Procurement Officer

FROM: Hubert Owens *[Signature]*  
Director – Office of Contract Compliance

COPY: Yvette Hawkins, Derek East

RE: FC-5210, Vending Concessions Services  
(Soft Drinks/Bottled Water/Snacks)

DATE: March 22, 2012

2012 MAR 22 PM 1:18  
OFFICE OF CONTRACT COMPLIANCE

The Office of Contract Compliance has evaluated two (2) proposals (RFPs) for responsiveness to the Airport Concessions Disadvantaged Business Enterprise (ACDBE) participation requirements of the City's diversity program as outlined in Appendix A of the above referenced RFP document. All of the proponents have been deemed responsive by the Office of Contract Compliance. For your information, the proponents have committed to utilizing ACDBEs as indicated below:

|                                     |       |              |
|-------------------------------------|-------|--------------|
| <b>Coca-Cola Refreshments, USA</b>  |       | <b>15pts</b> |
| MackII Incorporated                 | ACDBE | 73.2%        |
| Total Participation<br>(Responsive) |       | 73.2%        |
| <b>Gilly Vending, Inc</b>           |       | <b>15pts</b> |
| Gilly Vending, Inc                  | ACDBE | 100.00%      |
| Total Participation<br>(Responsive) |       | 100.00%      |

March 14, 2012

PROPOSAL RESULTS

VENDING CONCESSION SERVICES (SOFT DRINK/BOTTLE WATER/SNACKS)

FC-5210

Derek East-Contracting Officer

Number of Proponents 2

| NAMES OF PROPONENTS             |  |  |
|---------------------------------|--|--|
| Coca-Cola Refreshments USA, Inc |  |  |
| Gilly Vending                   |  |  |
|                                 |  |  |
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TRANSMITTAL FORM FOR LEGISLATION

TO: MAYOR'S OFFICE

ATTN: CANDACE BYRD

Dept.'s Legislative Liaison: Anita Williams

Contact Number: 404-530-6600

Originating Department: Aviation

Committee(s) of Purview: Transportation

Chief of Staff Deadline: 04/13/12

Anticipated Committee Meeting Date(s): 05/02/12

Anticipated Full Council Date: 05/07/12

Legislative Counsel's Signature: Kimberly Patrick

Commissioner Signature: [Signature]

Chief Procurement Officer Signature: [Signature]

CAPTION

A RESOLUTION AUTHORIZING THE MAYOR TO AWARD AND EXECUTE CONCESSIONS AGREEMENT FC-5210 WITH COCA-COLA REFRESHMENTS USA, INC., TO PROVIDE VENDING CONCESSION SERVICES AT SEVENTEEN (17) SEPARATE VENDING CONCESSION LOCATIONS ON CONCOURSES T, A, B, C, D, E, F, THE ATRIUM, THE NORTH BAGGAGE CLAIM AREA, AND THE RENTAL CAR CENTER, TOTALING APPROXIMATELY 2,062 SQUARE FEET AT HARTSFIELD-JACKSON ATLANTA INTERNATIONAL AIRPORT; AND FOR OTHER PURPOSES.

**FINANCIAL IMPACT** (if any)

Mayor's Staff Only

Received by CPO: \_\_\_\_\_ (date) Received by LC from CPO: \_\_\_\_\_ (date)

Received by Mayor's Office: \_\_\_\_\_ (date) Reviewed by: \_\_\_\_\_ (date)

Submitted to Council: \_\_\_\_\_ (date)