

Fulton County COVID-19 Response Update

September 2, 2020 BOC Meeting

OVERVIEW

- Incident Response Update
 - Planning Statistics
 - SPOC and PPE Summaries
 - BOH Update
 - Marketing Update
- Reopening Update Stay the Course: Operational Highlights
- CARES Funding Update & 2021 Budget Process Preview





Incident Response Management Team Update



Fulton County COVID-19 cases

- \circ Since 8-19, 7-day average for cases has dropped from 245 to 152 \cdot
- Since 8-19, 7-day average for % positive tests has dropped from 8.6% to 6.4%

COVID-19 Deaths

- Since 8-19, 7-day average for deaths has dropped from 6.1 to
 4.0 a day
- Morgue use remains stable, trending below most probable modeling

COVID-19 Fulton County Hospitalizations

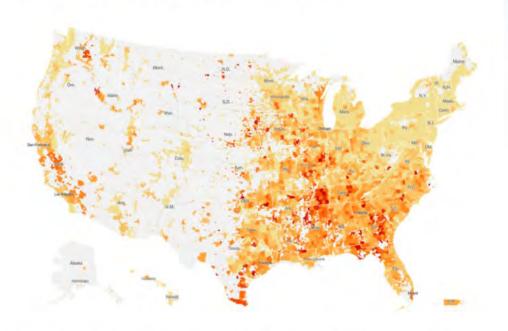
- Since 8-19, 7-day average for COVID-19 Hospitalizations has dropped from 430 to 338
- O Open Hospital Bed & CCU Bed availability remain a concern, (non-covid)

Fulton County COVID-19 Testing

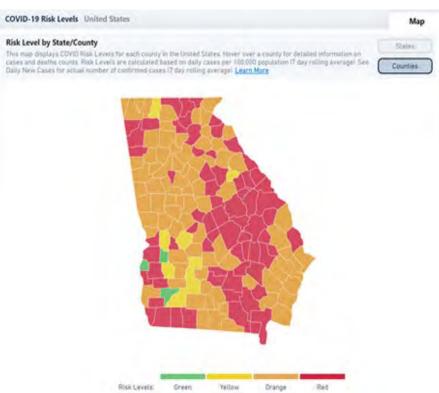
- Continued decreased testing demand
- Testing results are now available in < 48 hrs
- Plenty of available appointments and short on-site wait times



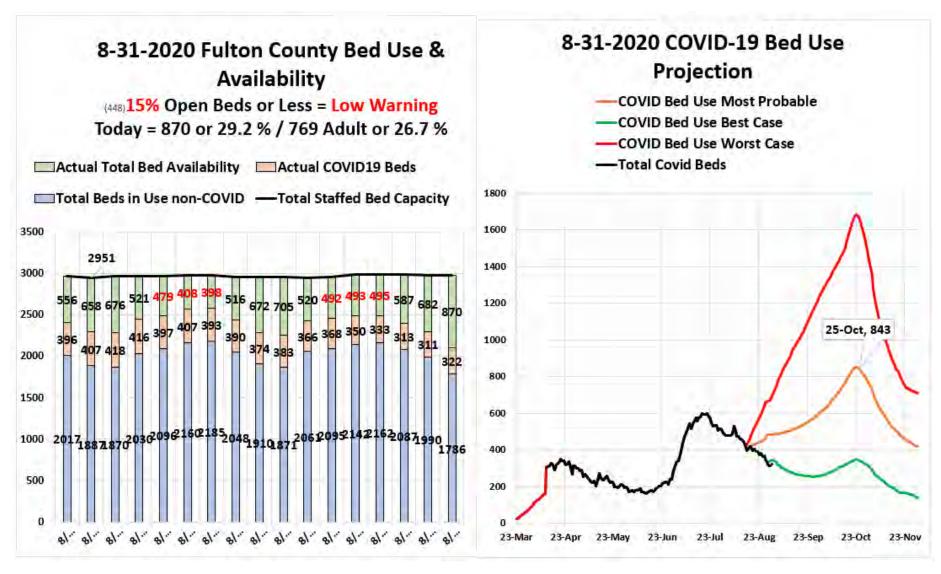
Within the US, the case hot spots (for daily new case rate per 100,000) are concentrated in the South with areas of increase in the Midwest as well.



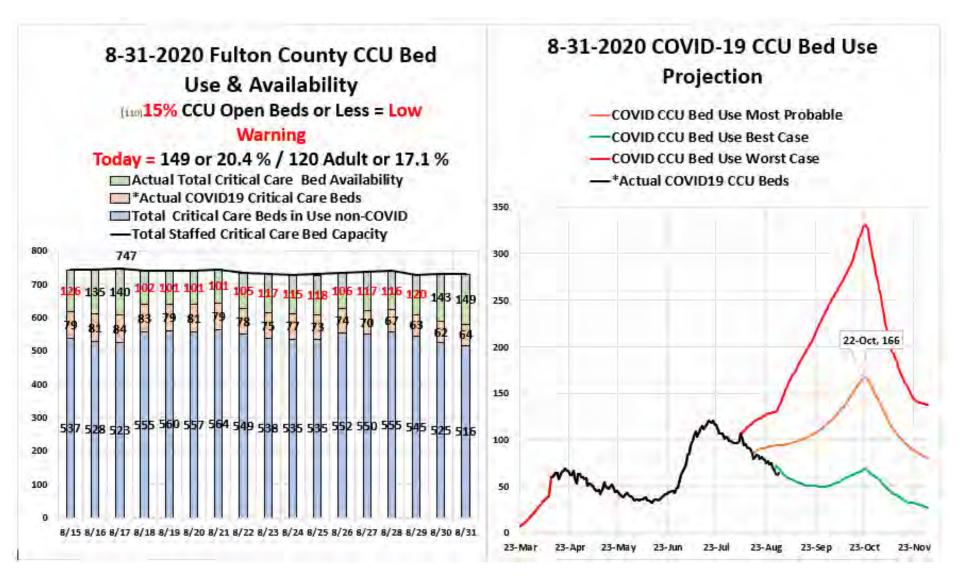
When adjusted for population, Georgia is the 4th highest state or territory in the



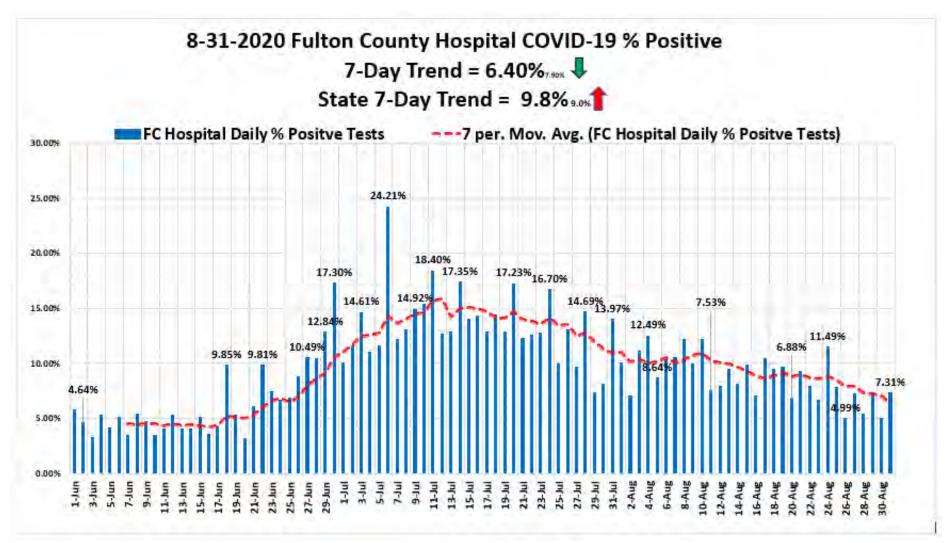




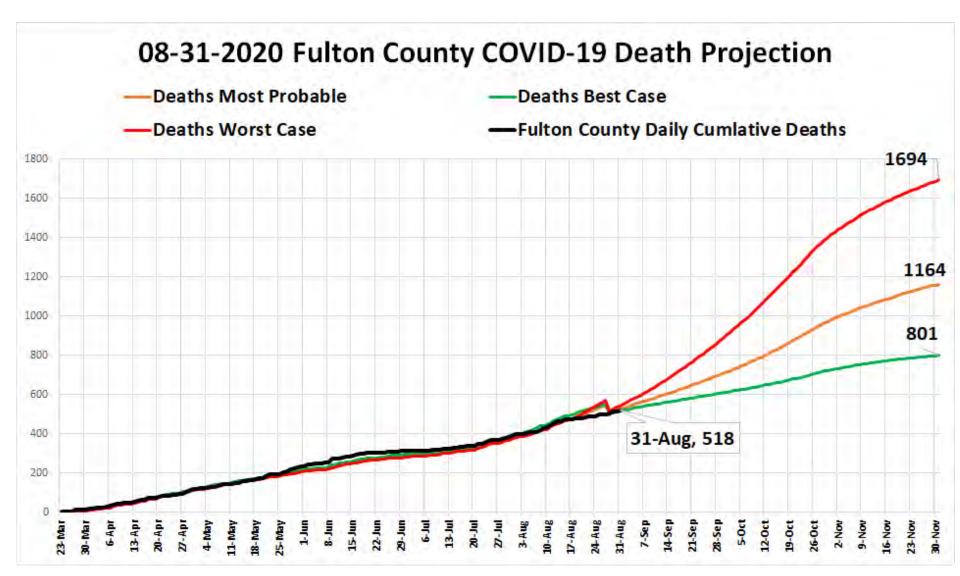










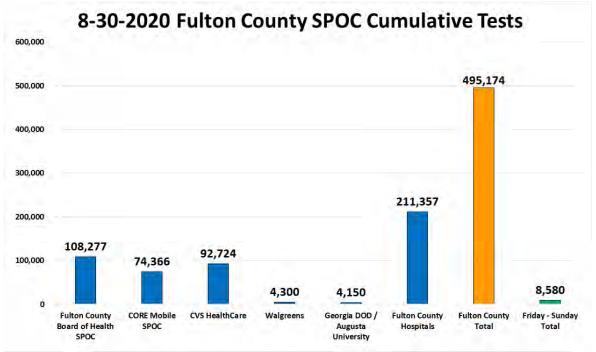


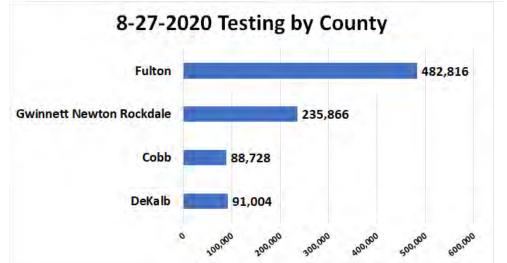


8/31/20 Fulton County COVID-19 Scorecard

Metric	Description (measure)	Status	Notes
1) Testing (Demand & Capability)	Available appointments & capacity at stationary & mobile SPOC locations	Demand 3258 or 38.3 %	Current capability is 8500 test a day 75 - 100 % = Green, 25 - 75 % = Yellow, 0 - 25 % = Red
2) Testing (Results)	Time to receive results	less than 48 hrs	<mark>0 - 48 = Green</mark> , 49 - 96 = Yellow, <mark>over 96 = Red</mark>
3) Cases (7-day average)	Total, that impacts Hospitals & contact tracing & eventually the death rate	152 ↓	<mark>0 – 75 a day = Green, </mark> 75 to 300 = Yellow, <mark>over 300 = Re</mark>
4) Cases (% positive of tests)	Tracking 7-day average with goal for managing contact tracing below 5 %	6.4 % ↓	0% - 5% = Green, 5.1% - 10% = Yellow, over 10% = Red
5) Hospitalization (COVID-19 census 7-day average)	Hospitals COVID-19 patients need to be below 200, or extra surge capacity is required	338 ↓	0 - 200 = Green, 201 - 400 = Yellow, over 400 = Red
6) Hospital Bed Availability	Pre COVID-19 Open Bed Availability averaged 22.5 %	29.2 %	over 25% = Green, 15% - 25% = Yellow, Less 15% = Red
7) Hospital CCU Bed Availability	Pre COVID-19 Open CCU Bed Availability averaged 25 %	20.4 %	over 25% = Green, 15% - 25% = Yellow, less 15% = Red
8) Hospital Vent Availability	Pre COVID-19 Open Vent Availability averaged 30 %	54.8%	over 25% = Green, 15% - 25% = Yellow, less 15% = Red
9) COVID Deaths (7-day average)	More than 5 Deaths a day would put a strain on the morgue capacity	4.0	0 - 2.5 = Green, 2.6 - 5 = Yellow, over 5 = Red
10) Morgue Capacity	More than 100 would cause capacity issue at hospitals & morgue	70 ↓	0 - 60 = Green, 60 - 100 = Yellow, over 100 = Red
11) Contact Tracing	*In Development		









		PPI	E totals for 9-Mo	nth, A	All Caches	
PPE	Received		Order Placed		To Be Ordered	9 Month Supply
Gloves	36,374 Boxes	,	226,705 Boxes		None / All Ordered	\$2,353,198 (\$10.38 / Box)
N95	522,514		1,053,000		None / All Ordered	\$1,821,690 (\$1,73 / Mask)
Surgical Masks (Public)	2,052,000		Order Filled		None / All Received	\$1,292,760 (\$0.63 / Mask)
Surgical Masks (Employees)	2,744,900		Order Filled		None / All Received	\$1,729,287 (\$0.63 / Mask)
Hand Sanitizer	20,253 Gallons	+	27,240 Gallons	+	None / All Ordered	\$828,096 (\$30.40 / Gallon)
Desk Screens	900		Order Filled		None / All Received	\$96,579 (\$107.31 / Screen)
Thermal Scanners	92		Order Filled		None / All Received	\$307,500 (\$3,342,39 / Scanner)
Face Shields	232,986		245,050		None / All Ordered	\$529,308 (\$2.16 / Shield)
Gowns	291,800		Order Filled		None / All Received	\$1,289,756 (\$4.42 / Gown)
Sanitizing Wipes	27,288 Containers		60,000 Containers		None / All Ordered	\$535,800 (\$8.93 / Container)

GREEN - 100%



Fulton County Government Board of Health Update



Board of Health Update



• COVID-19:

- Measures implemented in past weeks have resulted in marked improvement in appointment availability/scheduling and provision of results to clients.
- Results turnaround time now usually 1-2 days and same day appointments are available.
- Surge SPOC at the Atlanta Airport now extended until September 11th.
- Multiple COVID-19 clusters have been associated with return to schools and universities. FCBOH currently working up five. Potential for community spread as infected students go home is great and has been reported in other health districts. Will be having joint call with Metro Health Directors, Commissioner Toomey and Superintendents on September 16th.
- Various MOUs with City of Atlanta, Partners in Health, CORE are in process. Scope of covered activities is:
 - COVID testing
 - Case and Contact Investigation
 - Resource Coordination of social services to allow cases and contacts to maintain quarantine.
- Several Campaigns launching:
 - Seasonal influenza vaccination
 - Mask-On
 - Initiative at SPOCs to facilitate contact tracing

BOH Operations:

- Clinics incrementally ramping up services.
- Actively exploring ways to improve provision of primary care services to most underserved communities.





Marketing Update

#UMakeFulton Campaign

OVERVIEW

PURPOSE:

Increase testing awareness/adoption | Decrease risk behaviors

www.fultoncountyga.gov/covid19testing

KEY MESSAGES:

Free Testing | Social Distancing | Masks

HOW:

Out-of-home | Digital / Social | Radio | TV 131 Million Impressions



Website & Social

Owned Channels













Out of Home

Summary

MARTA Station Live Boards (11 Full Motion Screens)

Flight: 7/20 – 7/26

Total Estimated Impressions: 164,653 impressions

(4-wk only, 1-wk not available)

Investment: \$1,650

Digital OOH

Pool of 10 digital Bulletins and 10 digital posters to rotate in areas of high AA concentration in Fulton County.

Flight: 7/13/20 - 10/4/20

Total Estimated Impressions: 16.8MM

Investment: \$57,000

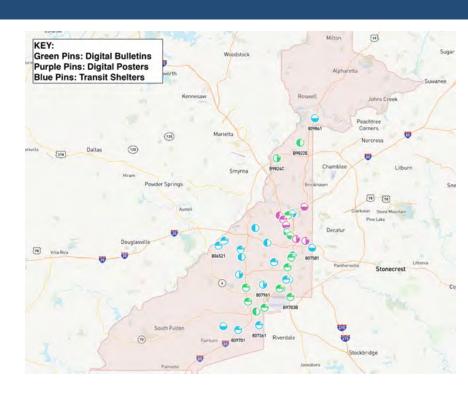
Bus Shelters

Pool of 18 bus shelters in Fulton County

Flight: start date pending creative approval – 10/4

Total Estimated Impressions: 1.38MM

Investment: \$16,200



Out of Home

Digital OOH - 7/13 - 10/4











QUESTIONS



Fulton County Government Reopening Plan

Gating Criteria - Reopening Indicators

CASES





Downward trajectory in the 7-day average of new positive tests within a 14-day period

TESTING



Ability to test 100% of county employees returning to work, & execute the BOH testing plan

EQUIPMEN





PPE and supplies for all employees interacting with public, & temperature screen to enter Fulton facilities



SERVICE SPOTLIGHT - DREAM Capital



Assembly Hall Renovation



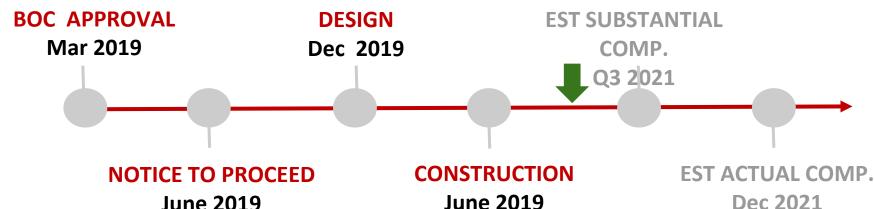


SERVICE SPOTLIGHT - DREAM Capital



Courthouse Exterior Stone Project



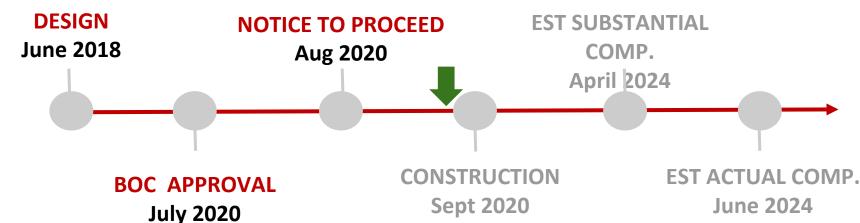


SERVICE SPOTLIGHT - Public Works Capital



Big Creek Expansion Project







QUESTIONS



CAREs Act Fund Update

CAREs Fund Update Budget vs Commitments

n millions \$		Estimated Budget	Allocated or Expensed	Unobligated	% Budget Used
Community Relief	Resident Support	\$ 9.2	\$ 9.2	\$ -	100%
	Homelessness	1.2	1.2	-	100%
April 1 & June 3	Economic Relief	10.7	10.7	4	100%
		21.1	21.1	-	100%
	Testing Plan	20.6	20.6	-	100%
Health Response	SPOC - Mobile Site Operations	3.5	3.5		100%
	BOH Response & Mental Health	0.1	0.1		100%
		24.2	24.2	-	100%
	General (PPE, Elections, Commu, Prof Serv., Other)	32.4	32.4		100%
Operational Stability	Cleaning Costs	5.2	5.2	-	100%
	Personnel - Hazard Pay, Overtime, Childcare	5.0	5.0	() ÷	100%
	Health Care Costs & Unemployment	1.1	1.1		100%
		43.7	43.7	-	100%
Municipal Assistance	Reimbursable Costs	15.0	15.0		100%
	Funding Available	\$ 104.0	\$ 104.0	\$ -	100%
		Total Paid	\$ 35.1	9	



CAREs Fund Update Changes to Budget and Commitments

Total	\$104.0	•	\$ 104.0
Second Wave	5.9	(5.90)	0.0
Municipality Reserve	2.5	12.50	15
Operational Stability	49.3	(5.56)	43.7
Health Response	25.2	(1.0)	24.2
Community Relief	\$ 21.1	12	\$ 21.1
la Millions \$	14-Aug	Change	28-Aug
Budg	et Chang	es	





CAREs Fund Update POs Outstanding

PO	Comment	PO \$ 🖪	Paid .
Emergency Management Services Internation	EMA Consult+PO Increase	892,406.40	555,363.53
CRM SERVICES LLC	Cleaning Services/ Includes Jail	1,787,834.60	984,113.35
CONTAINER TECHNOLOGY INC	ME- Refrigerators	15,500.00	10,600.00
MJ Consulting and Services	Cleaning Services	74,684.08	73,658.08
Pilip Customs Inc	Ambulance Rental	109,200.00	76,410.00
VDS	Cleaning Services	277,908.21	17,011.13
626 Holdings LLC	ME - X Ray Machine	11,400.00	7,900.00
TSG Solutions Recovery Services LLC	Sanitizer + Surg Masks	1,599,515.85	1,365,763.85
BlueAlly	Laptops including Project Apollo	853,346.19	130,615.55
Dell Marketing Corp	Laptops Including Elections	599,175.00	5,675.00
ULINE, INC.	Warehouse Equipment	34,124.91	21,496.72
MP Acquisition LLC	ME- Tables	14.576.83	
Fastenal	Masks + Gloves	1,884,337.40	1,075,577.40
D2G GROUP LLC	Printing	17,307.74	3,654.54
PTS SCREEN PRINTING	Printing	58,015.00	50,390.00
PEOPLES JANITORIAL SERVICES INC	Electro Sprayer	5,532.97	-
PRIME CONTRACTORS INC	Renovations Warehouse	12,803.84	-
HOME DEPOT	Cleaning Supplies	11.581.44	- CO C + C 4 T 4
FULL CIRCLE RESTORATION & CONSTRU	Cleaning	1,022,859.00	366,394.72
BELFOR USA	Cleaning	706,802.00	213,403.60
CHECKREIN CONSULTING, LLC	COVID Work Che	90,000.00	56,680.00
FARBER SPECIALTY VEHICLES INC	Mobile Testing Vehicles	310,666.00	
Laird Plastics Inc	Plastic Guard Screens	100,967.20	37,168.00
HEALTH PLUS TRANS, LLC	Gowns and Gloves	1,106,851.13	774,886.13
DIVERSIFIED MAINTENANCE-RWS,LLC	Day Porters	203,658.56	
CHI-ADA CORPORATION	Day Porters	287,280.00	-
A-ACTION JANITORIAL SERVICE INC	Day Porters	332,640.00	-
QUALITY CLEANING SERVICE	Day Porters	225,639.40	16,655.74
Olde Maid Janitorial Services	Day Porters	129,920.00	23,085.72
ABM Industry Groups, LLC	Day Porters	94,662.40	
AMERICAN FACILITY SERVICE, INC.	Day Porters	76,540.80	16,222.50
MTI LIMO & SHUTTLE SERVICES, INC.	Shuttle	76,440.00	38,220.00
Integrated Facility Management, LLC	Sanitizer	307,810.24	*
New Fitzco LLC	Marketing Campaign	1,074,994.25	534,121.72

PO	Comment	POS F	Paid F
Bakotic Pathology Associates LLC	Comment •	8.620.080.00	2,164,666.28
	Gloves and Masks		
O & M Halyard Inc. Masters Telecon LLC	Warehouse Telecom	1,925,887.50 3,700.00	278,279.00
VERIZON WIRELESS SERVICES, LLC	Wireless Service Warehouse	2,288.00	
Brooks Environmental Solutions	Waste Disposal	32,400.00	6.375.00
KRONOS, INC.	Touchless Time Tracking	278.324.00	0,313,00
ARK TEMPORARY STAFFING LLC	Temporary Staff	476,387.86	138,080.97
Execusource, LLC	Temporary Staff	130,416.00	88,644,47
The Black Cross, LLC	Marketing Campaign	240,005.75	143,396.67
DOMINION VOTING SYSTEMS, INC.	BMDs and License - Elections	1,553,181.00	-
CORPORATE TEMPS	Varehouse Temp Staff	107,000.00	5,302,64
BROWN ELECTRICAL SERVICES, LLC	911 Electrical Generator	13.894.00	-
CDW GOVERNMENT INC	IPADs Elections	208,525.00	
Election Works Inc	Sneeze Guard + Tables	1,249,642.00	-
CLASSIC TENTS & EVENTS	BOH and Tax Comm Tents and C		49,585.90
COMFORT ZONE PORTABLES	Portapoties BOH	42,000.00	-
Watson Furniture Group, Inc.	Pelxi-Glass	14,324.50	
Faniah Felton	Sup Court - Backlock Pos.	10.824.00	
Scott Michael Kaye	Sup Court - Backlock Pos.	10,824.00	-
HROBOWSKI-HOUSTON LAW	Sup Court - Backlock Pos.	10.824.00	
Roslyn Grant Holcomb	Sup Court - Backlock Pos.	10,824.00	
A&A ALL COUNTY MONITORING SERVICE		180,000.00	34,162,50
EAGLE ADVANTAGE SOLUTIONS INC	Police Background Review Equip	14,126.00	54,102.50
GCE SYSTEMS GROUP	ME Additional Electrical Work	17.613.18	
KMAC Enterprises, Inc	EMA Vehicle Supplies / Repairs	2,713.00	
PRESIDIO NETWORKED SOLUTIONS	Project Apollo	232,999.00	
HAWK CONSTRUCTION COMPANY LLC	Project Apollo	132,600.00	-
GEORGIA CABLING AND ELECTRIC	Project Apollo	99.944.34	
GOODWILL INDUSTRIES OF NORTH GA		4,500,000,00	
OUTFRONT MEDIA Inc	Job Training Media	49,499.99	-
Entercom Communications Corp	Job Training Media	10,000.00	
iHeartMedia	Job Training Media	5.008.00	
Total Open POS		\$34.876.487	\$ 9,363,561
Total Closed POs		\$ 5,147,874	\$ 5,147,874
	The same of the sa	THE RESERVE AND ADDRESS OF THE PARTY OF THE	THE RESERVE AND ADDRESS OF THE PARTY OF THE
Total of Open and Close	POS	\$40,024,361	\$14,511,434

Note: Detail of Closed/Fully Paid POs has been excluded from presentation





CAREs Fund Update Placeholders, Commitments & Payments

Placeholders	Amount			
Zoom and Communications	\$	40,000		
PPE (Inventory - Includes Public PPE)		7,521,834		
Infrastructure Chairs, Water and Communicatiosn and Other		247,702		
Warehouse Support Budget Balance		158,179		
Inmate medical overflow services -		400,000		
Testing Sites and Tax Assessor Printing and Signs		67,375		
Testing Plan - Ongoing		8,369,941		
McGuireWoods	1 20	154,680		
Total	\$	16,959,710		

Commitments	Amount
Project Apollo Balance	\$ 111,726
Municipal Reimbursable Costs	 15,000,000
Relief Package - Committed but not paid yet	2,855,229
Job Training - Part of Relief Package	435,492
Court Backlog - Superior and Magistrate Court	204,404
Logo Masks Elections PTS - MOU with County Attorney	13,500
Finance Scheduler VCITA	810
Postage - Elections	900,000
McGuireWoods	45,321
Testing Site Cones	9,125
Warehouse Supplies	7,191
Core - Professional Services for testing	3,050,000
UV Air Filters	10,000
COVID Related Costs Health Insurance	1,125,000
Parking Costs BOH	36,000
Vehicles Cleaning	1,050
IT Investments Virtual Support Machines and Professional Services	1,229,523
Elections Response COVID - Call Center, Pollworker Incentive	852,822
Sheriff UVC Light	498,386
Total	\$ 26,385,578

PO to be Set or Waiting for Charges to Post

Wires and Other Disburs	ements	Paid
Relief Package - Paid	Relief Funding	\$ 13,226,771
Hazard Pay	March through June 19	4,666,833
PPE First Shipment - Mask	PPE	580,000
PPE Second Shipment - Mask and Gloves	PPE	549,143
TSG - Solutions	PPE -Sanitizers	130,688
CGCC - Canada - Masks	PPE - Masks	119,000
Key Tracer Systems, Inc.	Facial Scan Temp	83,300
Ankle Monitors	Ankle Monitors	1,740
Pcard Items - and Other	Misc	231,506
Hospitality - 911	Hospitality	19,886
McGuireWoods	Legal Services	50,882
IT PC Refresh -	COVD Portion	568,357
Fire Overtime	Overtime	1,246
BOH Support	HIV Aids Support	51,000
Emergency Management	AFCEMA - Positions	350,000
Total		\$ 20,630,352

Total Paid	\$ 35,141,786
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Wires, Checks and Poard

Total Budget	\$ 104,000,000	PO + Placeholders + Commitments +
		Payments



CAREs Fund Update Community Relief Package

		Budget	ommitted	Bal	ance	Paid
	Resident Support					
7	Meals for Seniors Other Assistance /Seniors and Residents 2	\$ 1,500,000 1,782,000	\$ 1,500,000 1,782,000	\$	•	\$ 1,319,678 1,782,000
	Homelessness					
Se	Isolation/ Quarantine	400,000	400,000			400,000
Phase	Testing	200,000	200,000			200,000
<u></u>	Economic Relief					
	Food Insecurity and Economic Assistance	2,700,000	2,700,000			2,673,493
	Small Business Relief Assistance Loans	1,500,000	1,500,000			1,500,000
	Phase 1 Total	8,082,000	8,082,000			7,875,171
	■ Resident Support:					
100	Meals For Seniors	2,000,000	2,000,000			2,000,000
2	Other Assistance /Seniors and Residents	3,900,000	3,900,000			2,850,000
a	■ Homelessness:					
Phase	Support Services	600,000	600,000			501,600
تے	■ Economic Development					
<u> </u>	Job Training	5,000,000	5,000,000			
1000	Small Business Assistance	1,500,000	1,500,000			
	Phase 2 Total	13,000,000	13,000,000			5,351,600
	Total	\$ 21,082,000	\$ 21,082,000	\$		\$ 13,226,771



CAREs Fund Update

Municipal Reimbursement: First Submission Status

1	Municipalities submitted reimbursement package	Complete	
2	Finance reviewed initial reimbursement package	Complete	
3	Finance requested additional support	Complete	
4	Finance reviewed additional information	Partial	*
5	Finance compiled total eligible CAREs costs	Complete	
6	First payment to municipalities	September 4	



^{*} Municipalities are still preparing additional support documentation to provide to Fulton County

CAREs Fund Update

Municipal Reimbursement: Mayor's Meeting August 28, 2020

Mayor's Request	County's Response
Transparency	Publish Cares Act Fund use and distribution on open government platform Attempt to obtain recipient/service level data from non-profits and BOH Provide Periodic Updates
Coordination	Plan monthly and/or quarterly mayor meetings on COVID Response, Transit, Water & Sewer Continued inclusion of cities in weekly Incident Command Coordination and stakeholder call with AFCEMA Add City Managers to the twice a week Area Command Coordination call with AFCEMA
Limitations on Spending	The County will continue to rely on advice from counsel regarding eligibility/defensibility of costs and seek indemnification from cities
Additional Resources	100% of funds are allocated Discussion of funding request in BOC Executive Session





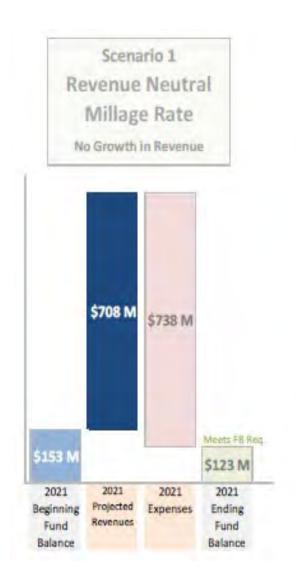
2020 and 2021 Budget Update

2020 Budget Outlook

N	Aultiyea	r View			
in Millions \$	Act. 2018	Act. 2019	Proj. 2020		
Revenue	\$ 844	\$ 723	\$	669	
Expense	642	694		721	
Diff	202	29		(52)	
Beg. FB	\$ (27)	\$ 176	\$	205	
End. FB	\$ 176	\$ 205	\$	153	



FY21 Budget Scenarios







FY21 Budget Footprint

2021 Budget Structure

Est. 2021 Budget (Scenario 1) \$ 738 Base Budget 711 Available to Allocate 27

\$711 Million Base Budget Includes

1	All Recurring Filled Positions			
2	All Recurring Operating Budget			
3	FCURA 1,2,3			
4	Capital Set Aside (\$5.4M)			
5	IT Cyber and Infra. New Recurring (Est. \$3.5M)			
6	New Grady Debt Service (Clinic)			
7	Pension Increase			
8	Health Care Increase			
9	NaphCare			
10	Elections Set Aside (\$3M)			

\$27 Million to Allocate Items "Not" Included in Base Budget

In Millions 5							
Description	Estimate		Per	Personnel		Operational	
Vacant Positions	\$	15.0	\$	15.0			
ICS and Chambers Pay Plan	\$	10.0		10.0			
Pay for Performance	\$	10.0		10.0			
Educational Incentive	\$	0.5		0.5			
Virtual Environment and Infrastructure	\$	10.0				10.0	
2020 Non- recurring enhancements	\$	8.4 A				8.4	
Emergency Response / Risk Mitigation	\$	15.0 B				15.0	
	\$	68.9	\$	35.5	\$	33.4	

A See list in the appendix section

B This is a place holder. Estimate is being developed

FY21 Tentative Budget Schedule

	Date	
	Sept. 2	Budget Footprint Presentation to BOC
	Sept. 4	Open Budget Systems
	Sept. 25	Close Budget System
2020	Sep 28 - Nov. 13	Development of Proposed Budget
2020	Nov. 13	Submission of Proposed Budget
	Nov.18	Presentation of Proposed Budget
	Dec. 2	Budget Workshop / Review with BOC
	Dec. 16	Required Public Hearing
2021	First or Second Meeting in Jan.	Adoption of the Budget



QUESTIONS