

















The Journey Continues...



LINK: A Legacy of Success



In 1997, the 60 members of the first LINK delegation boarded a plane in sunny Atlanta and landed in snowy Denver.

It's safe to say that no one on that first trip could have known how much the LINK program would grow during the next two decades, or how much of an impact these annual visits would have on our region.

This year, I am thrilled to join more than 100 metro Atlanta leaders on the 20th LINK trip, a visit to the fast-growing Dallas-Fort Worth Metroplex. As I reflect on this milestone, I am reminded of how these journeys opened our eyes to new ideas and approaches for dealing with the most pressing issues facing us back home.

At the same time, the LINK trips helped me realize that the Atlanta region is doing many things better than anybody else. This affirmation has kept me and my fellow LINK participants energized and eager to keep working to further improve metro Atlanta.

The Atlanta Regional Commission (ARC) established LINK (Leadership, Involvement, Networking, Knowledge) as a way to build on the remarkable level of regional cooperation that occurred in conjunction with our hosting the Centennial Olympic Games 20 years ago this summer.

Indeed, these trips have helped metro Atlanta leaders get to know each other much better. In many ways, these strengthened relationships have been LINK's most lasting legacy.

Along the way, we learned about cutting-edge programs and met inspiring leaders working to transform their home regions.

We saw first-hand how public art is reshaping Philadelphia communities. We learned about new kinds of transit in San Diego. In Vancouver, north of the border, we visited "complete communities," built to accommodate people of all ages. And in our nation's capital, we saw how transit has sparked walkable development across the region.

And, we've brought some good ideas home with us. The regional public opinion survey from the Kinder Institute at Houston's Rice University inspired ARC and its partners to launch the Metro Atlanta Speaks regional survey, now in its fourth year. The Mayor's Roundtable in Chicago sparked the creation of the Metro Atlanta Mayors Association. And Seattle's Prosperity Partnership brought us the Atlanta Regional Economic Competitiveness Strategy.

You'll read about these efforts, and many more, in the pages that follow. I hope you will be inspired by these stories and share them with others who want to make a difference in our community.

LINK has been successful because of the active engagement of participants like you. Because of your dedication, LINK is helping to create a great metro region, where our children and grandchildren will want to call home.

Thank you for helping to build the LINK program and continuing its legacy of success.

Kerry Armstrong





All the LINK trips have been special memories. I always value the opportunity to engage with regional leaders, focusing on getting to know someone new each trip.

Secondarily, I always learn something I can apply to my organization as a result of experiences and practices shared by other regions.

- Yvonne Williams, Executive Director, Perimeter CIDs

These trips proved to be very valuable to me in many ways. One instance was that the Mayor of Atlanta and I had some differences of opinion. We were able to sit down with no fanfare and no spectators and agree that we would discuss our disagreements one-on-one, rather than through the newspaper. It makes a difference when you know someone as a person, rather than as a politician.

 Wayne Hill, former Chairman, Gwinnett County Commission and Atlanta Regional Commission



Key Takeaways

Regional Cooperation

The Atlanta delegation learned how the Denver region's six counties came together through the "Mile High Compact" and passed sales tax increases to support the construction of Coors Field and provide funding for cultural organizations. Denver Mayor Wellington Webb discussed how he made regional cooperation a centerpiece of his administration.

Transportation

LINK participants took notes as the Denver region was working to pass a regional transportation tax. Denver's tax failed that year, but passed on the second attempt, in 2004.

SEATTLE

Nearly 70 leaders from the Atlanta region headed northwest to Seattle,

where they found a vibrant downtown, home to thousands of residents and a booming high-tech economy. They were surprised to learn that Seattle had not built any major new roads or highways during the previous two decades. Meanwhile, LINK participants were bonding. "This year, I found the barriers crumbling," said Hattie Dorsey, President of the Atlanta Neighborhood Development Partnership. "We are beginning to view ourselves as a group working toward common goals."





These trips have proven over and over that cooperation, from both the public and private communities, is needed for a region to succeed. The first step is getting together and opening dialogue on the issues, which is accomplished most efficiently through the spirit of LINK.

- Frank T. Mann, Senior Director, Cushman & Wakefield







We were focused on a new concept: live, work and play communities. John Williams had developed several of these projects in Dallas that were thought to be models for the future.

- Bill Bolling, Founder, Food Well Allaince



I remember vividly the contrast between the two cities. The Fort Worth Club, our first stop, was warm and welcoming, with a western feel. Downtown Dallas was glitzy and glamorous, with its shiny and sophisticated skyline.

Ann Cramer, Senior Associate,
 Coxe Curry & Associates

Key Takeaways

Regional Planning

Historically, regional planning didn't occur between Dallas and Fort Worth, according to Tarrant County Judge Tom Vandergriff. That changed when they were forced by the Civil Aeronautics Board to co-develop an airport.

Economic Divide

Dallas, like Atlanta, had a racial and economic divide between its north and south sides. Dallas had a champion working to address the issue – Don Williams, former Chairman of Trammel Crow. "We are literally a tale of two cities," he said. "It's a disgrace that all of our citizens don't have access to jobs and quality housing."

CLEVELANDO

In contrast to the first three LINK

trips, which visited fast-growing regions, metro Cleveland had long struggled and was in search of a turnaround. The group toured the new Rock and Roll Hall of Fame and three new sports facilities, seeing first-hand how the community was reinvesting in itself. Many Clevelanders believed that the city's best days were behind it. The region, however, was making progress by leveraging its primary assets – rediscovering its riverfront and investing in its cultural institutions, historic buildings and neighborhoods.



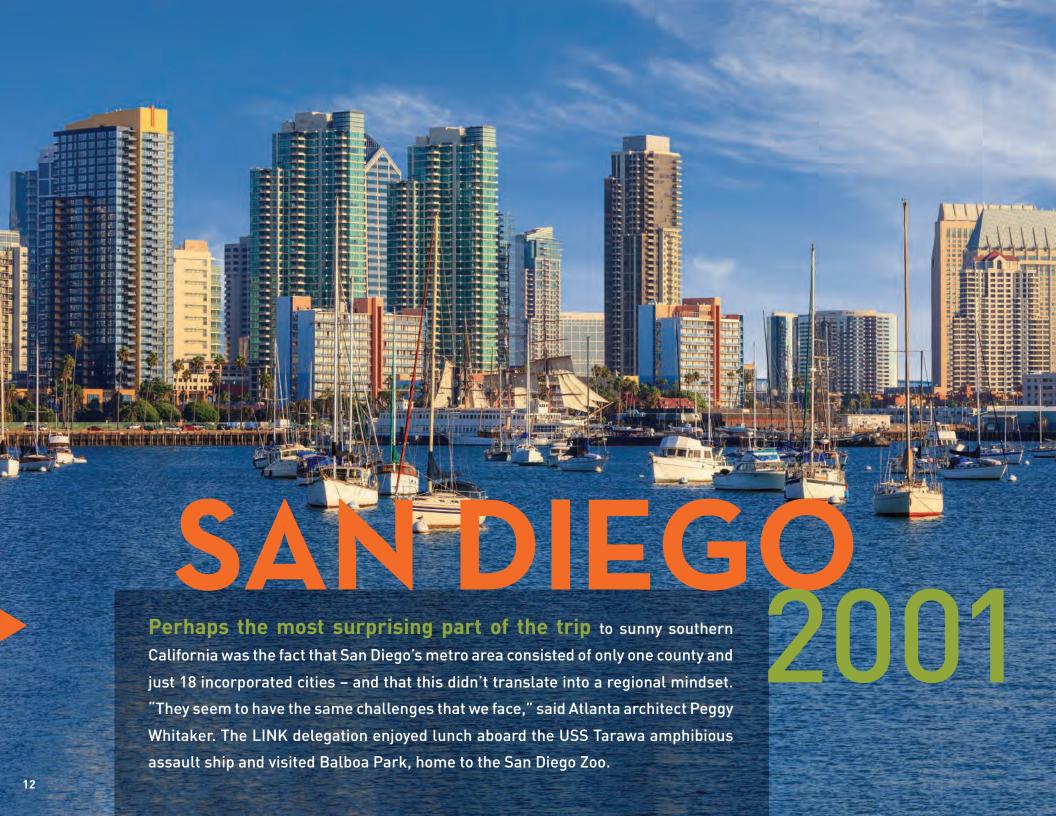


They readily admitted their faults and problems.

In Atlanta, we tend to be boosters. And you don't learn unless you are talking about your mistakes.

- William Mosley, Attorney, Jackson Lewis











We visited an environmental center in San Diego, where I found children learning about the environment. At the time, we were in the process of designing the Gwinnett Environmental and Heritage Center. We had 110,000 people go through our own center last year and enjoy some of the things I had picked up on this LINK trip.

- Wayne Hill, former Chairman, Gwinnett County Commission

Key Takeaways

Bus Rapid Transit

San Diego's "flex trolleys" impressed participants, showing the potential of bus rapid transit systems that mimic the look and feel of rail-based transportation. "I was impressed with their market-based approach to mass transit," said Rick Reinhard, President of Central Atlanta Progress. "It blew me away."

Growth Choices

San Diego leaders told the LINK delegation that their region was at a crossroads as it prepared to add a million new residents by 2020. If the region implemented its vision for higher density in urban areas served by transit and lower density in rural areas, it could conserve 400,000 acres of land.

CHICAGO₂₀₀₂

The 90 LINK delegates marveled at the Windy City's urban charms.

Parks, trees and flowers sprouted on almost every corner. People strolled on wide sidewalks. Architectural treasures stretched to the sky. Throughout the trip, which included a riverboat ride and visit to Chicago's Cultural Arts Center, the prevailing theme was the effectiveness of Chicago's leadership – especially that of longtime Mayor Richard M. Daley. During the trip, Daley met with then newly-elected Atlanta Mayor Shirley Franklin.





The highlight was sitting down in a small group with Mayor Daley for a frank and enlightening discussion about his administration, the issues facing Chicago, taking control of the Chicago Public Schools and his father's legacy.

A once-in-a-lifetime opportunity.











- As much as we complain about the lack of regionalism in metro Atlanta, we are better off than we think we are. I get the feeling that the Atlanta region is more together than we've been in decades.
 - Sam Olens, Attorney General, State of Georgia



- Andrew Feiler, President, Metro Developers









Key Takeaways

Transportation and HOT Lanes

The Atlanta delegation was intrigued with the region's network of toll lanes and the idea of drivers paying to avoid congestion. "They are far more advanced than we are," said Rita Rainwater, then chair of the Douglas County Commission. "But we'll get there."

Quality of Life

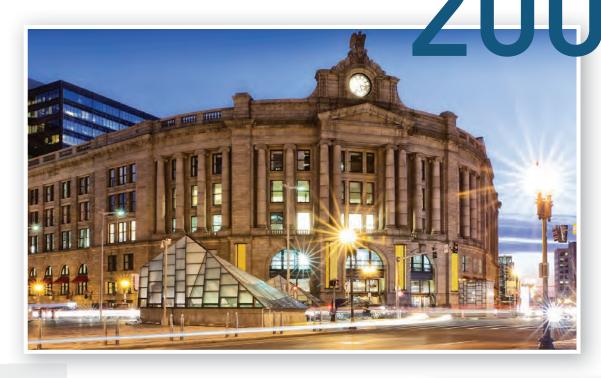
San Francisco preserved large swaths of land for parks and green space and also invested in the arts, moves that helped attract high-tech workers to feed its booming technology sector. "The attractiveness of the environment makes it so desirable for creative workers," said Charles Brewer, founder of MindSpring.

GREATER BOSTO2004

metro Atlanta visited Boston.

they saw the recently completed \$14.6 billion "Big Dig" project, which buried a downtown highway and created more urban greenspace. Participants were intriqued by the new Massachusetts Community Preservation Act, which matched any tax revenues a community collected for acquiring greenspace or developing affordable housing. They also marveled at the visual impact of the Zakim-Bunker Hill Bridge. "They don't go for the lowest common denominator," said Helen Hatch of TVS architectural firm. "Good design is of value in Boston."



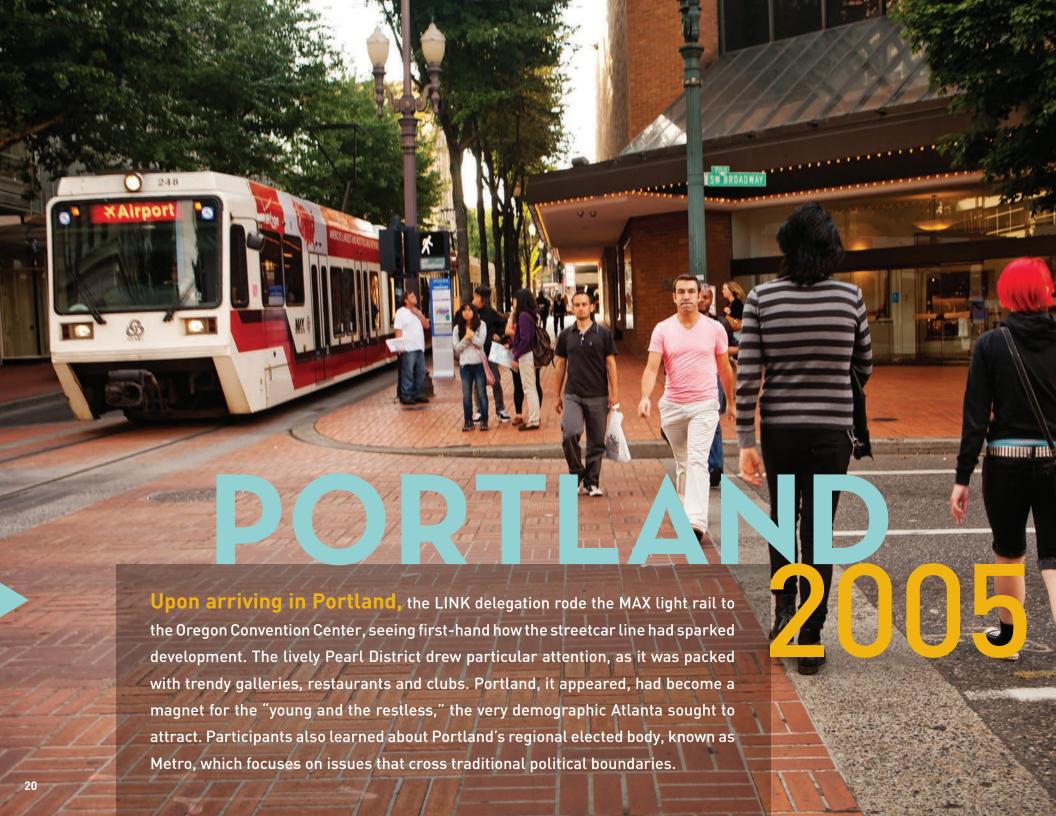


66 I was impressed and even a bit intimidated by the way the Boston region's universities worked together and with the business community to create, fund, support and nurture start-up businesses, particularly high-tech ventures. There seemed to be much greater collaboration between the academic and private sectors than we had at the time.













My favorite LINK trips held clues about how to best improve Atlanta's transportation network. In Portland, I found myself looking out over the next streetcar expansion, somewhat surprised there was interest from our group. Years later, Atlanta's Streetcar, certainly subject to skepticism, is already generating the kind of development spurred by MAX. Other trips have built on that momentum to create real solutions to Georgia's transportation issues.

- Ben Young, Editor, Georgia Trend



Key Takeaways

Streetcar

The striking success of Portland's streetcar hit home for many in the Atlanta delegation, drawing parallels to the new Atlanta BeltLine project. John Carroll, founder and president of the Portland Streetcar, was also a developer who realized how a streetcar could be a catalyst for new development.

Regional Leadership

The Atlanta contingent learned about metro Portland's regionally elected body. Created in 1978 to oversee the implementation of the area's urban growth boundaries, its role had expanded to include regional planning on issues such as parks, trails, solid waste and recycling.

SOUTH FLORIDA MIAMON SOUTH FLO

which marked the 10th anniversary of the LINK program, exposed participants to the region's remarkable level of ethnic and racial diversity. Miami Mayor Manny Diaz led a bus tour in which he pointed out buried streams the city had uncovered to create "blue ways," part of his ambitious efforts to make Miami an even more beautiful place. Florida Governor Jeb Bush discussed how the state was incentivizing regionalism in its large metro areas.





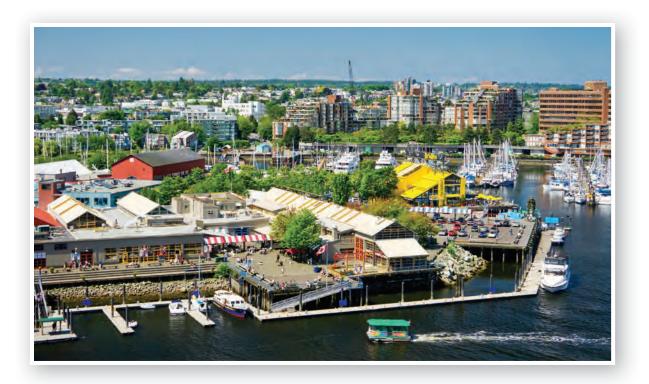
All of the LINK trips taught me one outstanding lesson - leadership is the key to success. Miami proved this point over and over, as we witnessed how the leadership of one mayor turned Miami into a hot, international destination.

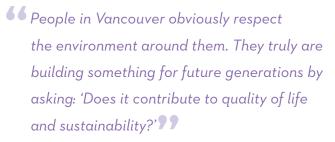
- Kay Pippin, Mayor, City of Jackson, GA











- Kay Pippin, Mayor, City of Jackson, GA



Vancouver showed us what a walkable city looks like. We are making some real progress in creating walkable places in the Atlanta region, but we still have much ground to cover to catch up with Vancouver.

- Jim Stokes, President, Sustainable Solutions Georgia



Key Takeaways

Complete Communities

Vancouver introduced Atlantans to the concept of "complete communities" that not only have all the amenities residents need, but are also built to accommodate people of all ages. A city ordinance requires 25 percent of new housing in the central city be suitable for families with small children.

No Highways through Town

Vancouver blocked construction of freeways in its urban core in the 1970s and built a seawall around its downtown that accommodates pedestrians and cyclists, creating a strong sense of place for residents and visitors alike.

METRO DENVER 2008

In the 11 years since LINK first visited metro Denver, that region had made tremendous progress. Stronger regional institutions and ties had been forged, and – perhaps most importantly – voters in 2004 had passed a sales tax to support transit expansion, clearing the way for a 120-mile network of light rail and commuter rail. In contrast, an effort to allow similar votes in regions across Georgia had recently failed to pass the state Senate. During the trip's closing session, Atlanta leaders pledged to make new transportation funding a rallying cry for the region.





Denver has proven that transit connectivity to the urban core supports first-class growth in suburban areas. What's frustrating is knowing that Atlanta has what is needed to not just replicate, but improve upon Denver's accomplishments. Yet, our region has been challenged in taking these steps.

 Robert F. Dallas, Director, Georgia Governor's Office of Highway Safety











What took me by surprise was their belief in the power of a good quality of life. The region had made concentrated efforts to build biking and pedestrian infrastructure to improve health. And they drove economic development by focusing on early education and higher education.

- Ann Hanlon, Executive Director, North Fulton CID

Key Takeaways

Investing in Education

Minnesota's renowned educational system was cited as a reason companies locate, and remain, in the state. But this comes at a cost: a relatively high state corporate tax rate. Local leaders, though, said the investment was needed to build a strong education system.

Quality of Life

Minneapolis-St. Paul boasted a strong arts and cultural community with first-class facilities. And despite its cold climate, Minneapolis had become the No. 2 bicycle commuting city in the U.S., with 177 miles of trails and plans for a major expansion.



GREATER PHOENING

Immigration was perhaps the hottest topic during the journey to the desert southwest. The LINK delegation heard from supporters and opponents of a controversial Arizona immigration bill and discussed how such a measure might affect economic growth in the Atlanta region, which continued to struggle in the wake of the Great Recession. LINK participants also toured Arizona State University's new downtown campus and discussed the business of higher education.





The greater Phoenix trip was very timely, as they presented the controversial immigration debate. There was lively discussion among our group that helped bring our regional community together, providing an interesting contrast between the two regions.

- Frank T. Mann, Senior Director, Cushman & Wakefield













It did broaden my horizon. The people on the trip helped me visualize the Atlanta region in a new way. I learned that it's not about a particular project list. It's about an overall vision for the region.

- Jan Jones, Speaker Pro Tem of the Georgia House of Representatives

Key Takeaways

Transit Funding

Seattle leaders were still stinging from the fact that MARTA received federal transit funds some four decades earlier that could have gone to Seattle, but voters there turned down a transit-funding referendum. In 2008, metro Seattle voters approved a transit-heavy referendum, a year after a roads and transit referendum had failed.

Sustainability

Former Seattle Mayor Greg Nickels made sustainability a hallmark of the city and also led the effort to get U.S. cities to adopt the Kyoto Protocol to reduce carbon emissions. Atlanta Mayor Kasim Reed pledged during the trip that Atlanta would become one of the 10 most sustainable cities in the country during his administration.

Emphasizing the Economy

The Puget Sound region's Prosperity
Partnership inspired the delegation
to launch the Atlanta Regional
Competitiveness Strategy. Under the
direction of LINK participants, Craig
Lesser and Pedro Cherry, the effort
has grown to include more than 1,000
volunteers working in four committees

WASHINGTON 2012

A sense of urgency accompanied the trip to the nation's capital, as

the Atlanta region was just months away from a region-wide vote on a transportation sales tax. As the Atlanta delegation toured Baltimore, Arlington, Va. and Washington, a theme emerged: denser development near transit was fostering tremendous economic development there. Trip highlights included staying at the historic Willard Hotel, meeting in the Russell Senate Office Building and getting an impromptu close-up of the Space Shuttle Discovery on the airport tarmac.





Virginia and southern Maryland were competing with each other in a positive way, rather than trying to bring each other down.

- Josh Rowan, Branch Manager, MBP









Recession, Houston was thriving, adding almost 200,000 new jobs and leading the nation in corporate relocations. You could feel that energy in the community. Also, as a member of the Georgia World Congress Center Authority, I remember touring Houston's Reliant Stadium to glean ideas for the Falcons' new retractable roof facility.

- Bill Russell, CEO, Russell Landscape LLC





Regional economic development was one area where Houston seemed to shine compared to Atlanta. There was one umbrella organization for the region - the Greater Houston Partnership.

- Tedra Cheatham, Executive Director, Clean Air Campaign





Key Takeaways

Public Opinion Survey

The Atlanta contingent was highly intrigued by a public opinion survey that the Houston region had been conducting annually for about 30 years, enabling leaders to track how the region's views change on key topics. This inspired ARC and its community partners to launch the Metro Atlanta Speaks survey.

Diversity and Disparity

Houston, the largest city in Texas, is also the most diverse city in the U.S., with a population split among Anglos, Latinos, African-Americans and Asians. The city had seen a sharp increase in income inequality. "The striking redistribution of income is the central political challenge of our times," said Stephen Klineberg, a sociology professor at Rice University.



PHILADELP 14

The City of Brotherly Love was experiencing a renaissance, with a buzzing downtown scene, thriving public art program and booming healthcare sector. After disclosing the secret to a perfect Philly cheese steak sandwich, Ed Rendell, former Pennsylvania governor and former Philadelphia mayor, told LINK participants that a key to the turnaround was acting and thinking as a region. "If they are going to hear you at the state Capitol, the city and the suburbs have to act as one. You have to care as one," said Rendell.





Since the Philadelphia trip, the City of Duluth has created a master art plan that is helping set the stage for murals to come to our city.

- Nancy Harris, Mayor, City of Duluth









The Atlanta metro region is leveraging about 5 percent of its international diversity, while Toronto is leveraging about 90 percent. Atlanta can be one of the most global regions in the country.







Relentless incrementalism - the need to get focused on something and work it and work it. That is something I would definitely take home with me from Toronto.

- Doug Hooker, Executive Director, ARC





Key Takeaways

Civic Action

Before being elected mayor of Toronto, John Tory helped found Civic Action, a non-partisan organization that brings together business executives, labor leaders, nonprofits, academia and engaged citizens to tackle key challenges facing the region.

Transit Investment

The Greater Toronto region planned to invest \$32 billion in transit projects during a 15-year period, Bruce McCuaig, CEO of Metrolinx, told the LINK delegation. A key to the region's success, he added, has been shifting the conversation from the number of vehicles being moved, to the number of people who are being moved.



LINK: BEYOND 2016

For the past two decades, the LINK program has exposed us to many different places, ideas and stimulating thought leaders, helping us become more informed about how to move the Atlanta region forward.

We've learned a great deal from our peers across the country about how to approach our own challenges. Meanwhile, LINK participants from across the Atlanta region have bonded and built productive, lasting relationships.

These are impressive achievements, to be sure. But we cannot rest on our laurels. The world is changing rapidly, and our region's leaders need to be willing and able to adapt quickly in order to remain at their competitive best.



As we look ahead to the next 20 years, we must ask ourselves: How might the LINK program need to change in order to remain a vital civic resource?

There are many questions to consider. Should the trip continue to be held every year, or should we opt for a different frequency? Should we organize smaller LINK trips that focus on specific topics, such as workforce development or K-12 education reform? How do we make sure to include the new generation of leaders that is emerging?

All of us at ARC thank you for joining us these past 20 years, whether you went on one trip or attended all of them. We hope you have found that your leadership contributions to the region were strengthened by your LINK experiences.

I encourage you to continue supporting ARC and the LINK program, as we consider new models and welcome new generations of regional leaders. It's critically important that we keep exploring other places in order to secure our future back home.

Thanks to you, our LINK journey continues.

Sincerely,

Douglas R. Hooker

ARC Executive Director

April 2016

LINK Learning Works Both Ways

The LINK visit in 2009 was meaningful for me because I saw that Atlanta's economic developers presented a more unified vision than the Twin Cities when recruiting companies. We have since created an organization that is the entry point for economic development contacts. That LINK visit figured into the trajectory our region was pursuing to think more regionally and to present a more unified front.

- Emmett Coleman, Vice President of External Affairs, Comcast - Twin Cities Region



Special thanks

Maria Saporta, longtime Atlanta business, civic and urban affairs journalist, contributed extensive research, content and select photos to this commemorative book. She is editor of the SaportaReport and also writes news and opinion pieces for the Atlanta Business Chronicle. Maria has attended all but one LINK trip.

ARC would also like to thank the many LINK participants who contributed their reflections on past visits.

Finally, we would like to thank the Council for Quality Growth for the sponsorship of this commemorative book, as well as our many LINK sponsors who have made these journeys of learning possible.









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