INVEST ATLANTA LEASE PURCHASE BOND INDUCEMENT RESOLUTION 760 RALPH MCGILL

PURPOSE: To approve up to \$495,000,000 in Lease Purchase Bonds to Ralph McGill

Angier Land, LLC to develop a mixed-use development including 490,000 SF office and retail, a 350-unit multifamily building totaling approximately 440,000 SF, and a below-grade parking deck. This development is estimated to create approximately 2,400 full-time jobs and 1,000 temporary construction

jobs.

LOCATION: 760 Ralph McGill Blvd NE, Atlanta, GA 30312

Council District: 2 NPU: M APS District: 1

OWNERSHIP ENTITY: Ralph McGill Angier Land, LLC

DEVELOPER: New City Capital, LLC

TYPE: Mixed-Use (Office/ Multifamily)

DESCRIPTION: New City proposes to redevelop the former Georgia Power 7.8 acres service

center into a \$495 million mixed-use development with a total of 490,000 SF office and retail, a 350-unit multifamily building totaling approximately 440,000 SF, below-grade parking deck to accommodate the new development,

and public realm improvements.

ECONOMIC DEVELOPMENT BENEFITS:

- 10% of Multifamily Rental Units set aside at ≤ 60% AMI (est. 35 units).
- Developer agrees to work with WorkSource Atlanta and Westside Works for hiring needs during construction of all phases of the development.
- Developer will enter into triple-net leases with its office and retail tenants, in which the benefit of any tax incentive will be passed through to tenants on a pro rata basis.
- Creation of approximately \$20 million of public infrastructure, which
 includes greenspace adjacent to the Beltline to include a large plaza
 which will serve as a common area for both tenants and the local
 community. The plaza will also include spaces for small businesses to
 host pop-up events and short-term rentals.
- Recommissioning of Dallas St as a bike and pedestrian thoroughfare that will enhance access and integration into Historic Fourth Ward Park.
- New extensions of: a) N Angier Ave, which will provide a direct connection from North Ave to Ralph McGill Blvd, and b) Rankin St, which will tie into the new extension of N Angier Ave.

ECONOMIC DEVELOPMENT BENEFITS:

- Directly supports the vision articulated in the Sub-Area 5 Master Plan which cites this specific property as an important piece of the area redevelopment plan.
- Places high-density development close to transit with direct access to the Beltline and the North Ave. transit corridor.
- Directly increases the property tax increment in the Beltline TAD.
- Significantly increases the number of residents in Old 4th Ward to support new businesses.
- Increases city's stock of class A office space in a market with high demand among technology and startup companies.
- Provides new workforce housing directly adjacent to the Atlanta Beltline (15 years).
- Committed to obtaining LEED building certification for the office component.
- Redevelops a vacant office building and parking lot for a new, higher and better use increasing the tax value to over \$59 million with approximately \$30 million going to Atlanta Public Schools.

DEVELOPMENT BUDGET:

Sources

Debt	\$255,600,000
Equity	\$239,400,000
Total Sources	\$495,000,000

Uses

CBCB	
Acquisition	\$40,000,000
Hard Costs	\$322,500,000
Soft Costs	\$122,000,000
Developer Fee	\$10,500,000
Total Uses	\$495,000,000

TAX IMPLICATIONS/FISCAL IMPACT:

Current Tax Liability	\$819,902
Tax Liability with Incentive	\$59,429,700
APS Share of Tax Collected	\$29,772,270
Tax Liability without Incentive	\$81,972,000
Net Tax Savings	\$22,542,300

^{*}Based on 10-year incentive and 10-year projections.

Direct Capital Investment	\$495,000,000
Total Economic Impact	\$698,132,655
Permanent Jobs Created	2,400**

^{**}Estimate provided by the developer

PROJECT TIMELINE

- Closing
- Firm Financing Commitments
- 1st Vertical Phase Begin Construction
- 1st Vertical Phase Complete Construction
- 1st Vertical Phase Initial Occupancy

December 2019

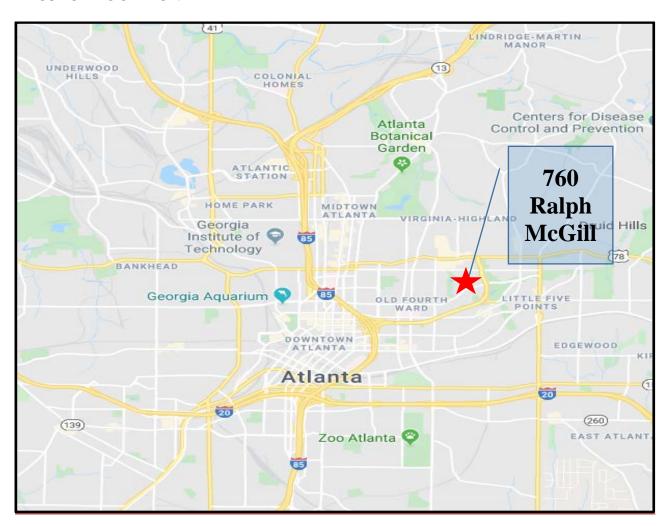
February 2020

March 2020

August 2022

October 2022

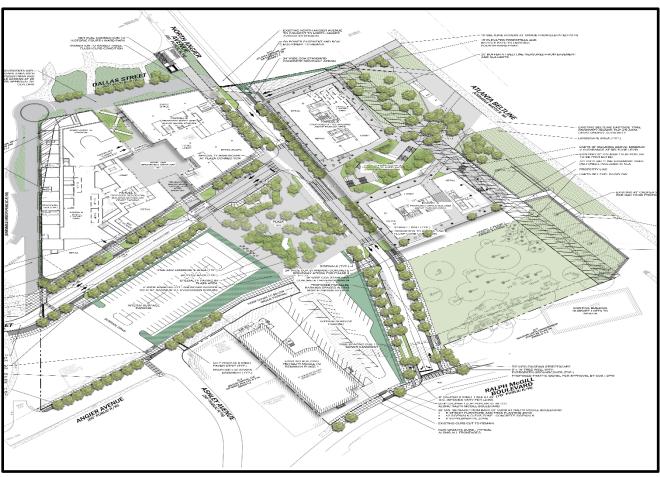
PROJECT LOCATION MAP





RENDERINGS











EXISTING SITE PHOTO

